

### ***What is a Sentinel Certified Contractor?***

Sentinel Energy Solutions' national network of contractors consist of members known as Sentinel Certified Contractors. Sentinel Certified Contractors are astute welders and fabricators who never back down from a challenge, are problem solvers and are individuals who always get the job done, consistently delivering the zero failure craftsmanship and business responsiveness Sentinel's clients are accustomed to.

Being welders and fabricators ourselves we appreciate the time and dedication it takes to develop the level of expertise that our Certified Contractors have obtained in their careers. It is our understanding of the trade which is the reason we ensure that once an individual is a Sentinel Certified Contractor they become part of a unique fraternity that provides them a mutually supportive association which yields tangible bottom-line benefits that reward our Certified Contractors for their dedication.

The bottom-line is Sentinel Certified Contractors take home more income with less stress than non-members. Sentinel's value equation is straightforward:

$$\underline{\text{More revenue}} + \underline{\text{More savings and benefits}} = \underline{\text{More profits with less stress}}$$

### **More Revenue: Sentinel Certified Contractors generate more revenue in four ways.**

1. **Increased Work Volume:** When Sentinel's clients call us with a job we will refer the business to our Certified Contractor network.
2. **Hourly Labor Rates:** Certified Contractors receive labor rates commensurate with their current rates.
3. **Referral Fee:** For all new business a Certified Contractor refers to Sentinel, they receive a referral fee equal to 1.0% of the gross value of the job.
4. **Payments:** Our Certified Contractors are paid promptly during job cycles.

### **More Savings & Benefits with Less Stress: Sentinel Certified Contractors gain productivity in six ways.**

1. **Materials and Parts:** Sentinel sources all materials and parts, our members do not need to purchase materials, or manage logistics and associated accounting.
2. **Equipment Discounts:** Certified Contractors receive our corporate discount for equipment they purchase.
3. **Credit Line:** Regardless of their credit history each Certified Contractor receives a \$500.00 credit line with our preferred equipment vendors.
4. **Health Insurance:** Each certified member is entitled to participate in Sentinel's healthcare program and obtain significant health insurance savings for themselves and their family.
5. **Liability:** When on a Sentinel job our Certified Contractors work under Sentinel's prequalified insurance. Sentinel maintains liability for job completion and accounts receivable collection, not our Certified Contractors.
6. **Team Support:** Sentinel Certified Contractors are part of our team, and Sentinel will support all jobs with additional resources. Also, our Certified Contractors will work with their hand selected and approved crews, or a Sentinel crew, so that the work environment is one of mutual respect and positive success.

*In order apply to become a Sentinel Certified Contractor please email your contact information along with the answers to the questions listed below to Dwayne "Cactus" Jones at [djones@sentinelonite.com](mailto:djones@sentinelonite.com).*

*Thank you for your interest in joining our team and we will be back in touch with you shortly.*

*Sincerely,*

*Andrew Fanelli  
Chief Executive Officer  
Sentinel Energy Solutions*

### **Application Questions**

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1. Are you Certified with Current Papers? If so, please attach a copy of your papers to your email to us.
2. What is your strong suite, weld-out or fabrication?
3. Years in trade?
4. Please send a short resume outlining the companies you worked for and particulars about the jobs performed.
5. Please outline your experience in rig building, pipe, and / or other pertinent experience.
6. Where you are based out of?
7. Are you willing to travel if required? If so how far are you willing to travel, what is your comfort zone?
8. Please list the capabilities of your rig and equipment present, for example, type of welder, tools, etc.
9. Please include all contact information.