

Welding Equipment Manufacturers Committee

WEMCO

A STANDING COMMITTEE OF
American Welding Society®



2010 Membership Directory
Offering Allegiance and Alliance since 1996



Welding Equipment Manufacturers Committee

Strength Through Continuity

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WELDING EQUIPMENT MANUFACTURERS COMMITTEE

Who is WEMCO?

WEMCO (Welding Equipment Manufacturers Committee) represents manufacturers making products for welding processes and applications, as well as providing valued-added information and services to end-users, distributors and manufacturers in the welding industry.

WEMCO's Mission

WEMCO shall provide forums for members to interact, socially and professionally; to harmonize efforts for promotion, distribution and acceptance of our products globally; and to contribute to the well-being of the welding industry.

WEMCO's Vision

WEMCO shall provide an alliance between AWS and manufacturers of welding, cutting, and related welding-industry equipment.

WEMCO's Dedication

WEMCO is dedicated to providing senior management members of manufacturers servicing the welding industry a forum to:

- **Promote plans and programs**, which benefit their understanding of welding equipment market trends and needs.
- **Share solutions** to current industry, organizational and business problems/opportunities.
- **Promote their products and services** worldwide.
- **Provide a common voice** to the welding industry, government bodies and technical standards organizations worldwide.
- **Enhance the image of welding** as a career choice and as in industry crucial to building and maintaining the world's economic infrastructure.

WEMCO EXECUTIVE BOARD

Chair	Jim Horvath Thermadyne
First Vice Chair	Hector Villarreal Weldcoa
Past Chair	Jeff Deckrow Hypertherm

PAST WEMCO CHAIRS

Rusty Franklin	1996 -1998
Phil Winslow	1999 - 2001
John Postle	2002 - 2004
Dean Wilson	2005
Frederick Luening	2006
Robert Roth	2007
Dennis Brown	2008
Jeff Deckrow	2009

WEMCO SUB-COMMITTEES

Executive Committee

Ensures the strength and integrity of WEMCO by coordinating and reviewing the subcommittees' activities. The Executive Committee also evaluates the governing structure of WEMCO, and recommends changes to the organization's charter and/or subcommittees.

Nominating Committee

Responsible for nominating the slate of WEMCO officers and Executive Committee members that are presented for a general membership vote at the general business meeting during the WEMCO Annual Meeting.

Program Committee

Determines the meeting locations, speakers, and the program format for the WEMCO Annual Meetings. Throughout the year, the committee works together to ensure that the WEMCO Annual Meetings are relevant to WEMCO company members, and the welding industry.

Membership Recruitment

Focuses on WEMCO's membership growth, as well as continually examine the benefits of being a WEMCO company member to ensure maximum value proposition. The Membership Recruitment Committee—in conjunction with the Membership Retention Committee—will focus on WEMCO marketing and promotions.

Membership Retention

Develops and maintain WEMCO's internal communication between company member representatives through, but not limited to, quarterly newsletters, specialized reporting (global trade and international standards), and bi-annual periodicals. The Membership Retention Committee—in conjunction with the Membership Recruitment Committee—will periodically re-evaluate WEMCO's value proposition to ensure maximum benefits to each WEMCO company member.

Image of Welding Committee

Develops methods to effectively disseminate information, and inform potential new candidates about the high levels of opportunities within the industry. This could begin at the secondary school level, and continue into the schools of higher education. Various means of this dissemination of information may include, but not limited to, videos, posters, etc.

GAWDA Liaison Committee

Ensures synchronicity and harmonization between GAWDA, WEMCO, and other organizations/committees in the welding industry.

Information Technology

Evaluates various electronic issues that relate to business and commerce within the welding industry. This will include, but not limited to, web site issues, VMI, EDI, and others.

AWARDS

IMAGE OF WELDING AWARDS

Individual Category Award:

Jennifer McCall, Carlsbad, CA

Section (AWS Local Chapter) Category Award:

Indiana Chapter

Large Business Category Award:

Burtek, Inc., Chesterfield, MI

Distributor (Welding Products) Category Award:

WESCO, Prichard, AL

Educator Category Award:

Jeff Smith, Pryor, OK

Educational Facility Category Award:

Metropolitan Community College (MCC), Omaha, NE

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COMPANY LISTINGS

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DAVID S. SULLIVAN
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COMPANY DESCRIPTION:

3M Speedglas manufactures auto darkening welding shields comprised of products such as 9100 series, 100 series of graphic helmets, 9000 series, SL Super Light, utility and flexview. Also, 3M Speedglas manufactures Adflo, a combination ADF welding shield with a powered air respirator (PAPR) providing excellent protection from welding fumes exposure. The Adflo system also is available with a hard hat. 3M also manufactures respiratory protection, hearing products, and eye protection for the welding market.

ABICOR BINZEL CORPORATION

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COMPANY DESCRIPTION:

ABICOR Binzel is the world leader, and one of the largest U.S. providers of automatic, semi-automatic and robotic MIG and TIG air and water-cooled welding equipment, and accessories available through national distribution channels for metal fabrication in industries, such as automotive, shipbuilding, railroad, aircraft, off-road equipment, and construction.

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Beijing, CHINA PC102202

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Papworth Business Park

Stirling Way

Papworth Everard

CB23 3GV

UNITED KINGDOM

Phone: 44 1480 831 222

Fax: 44 8703 362 118

COMPANY DESCRIPTION:

AMET is a leading provider of precision “turn-key” automated welding systems, offering 3 lines of advanced welding controls, as well as a line of precision weld fixturing. Our XM, Advent and Qll controllers, as well as our stand-alone AVC's, wire feeders and oscillators, utilize the latest Digital Signal Processor technology. Our fixturing includes precision lathes, seamers, manipulators and rotating positioners. AMET provides advanced systems for complex hot-wire bore cladding, multiple head subarc/GMA and coordinated motion applications.

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Pacoima, CA 91331

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SUE GILBERT

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ARCONE WELDING & SAFETY PRODUCTS (cont'd)

COMPANY DESCRIPTION:

For 16 years, ArcOne has set the bar for technology performance in A-D welding helmets, inverter power sources, respiratory protection, and head/face protection products. We have recommitted ourselves to protecting the welder's head, and lungs with a new array of hard hats, eyewear, goggles, visors, respiratory protection, and the all new Carrera™, price/performance auto-darkening technology.

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Phone: 727-546-9600
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Email astaras@att.net

STEVE FYFFE, President
E-mail: stevef@astaras.net

ATLAS WELDING ACCESSORIES, INC.

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KEITH HONHART, Vice President
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RON JOHANSSON, Sales Manager
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COMPANY DESCRIPTION:

Atlas Welding Accessories manufactures a wide selection of weld cleaning hammers, bench-top welding positioners, powered pipe rollers and companion idler rolls, pipe dollies and cylinder wrenches. Atlas is also a wholesaler of top brand welding and safety accessories and sells exclusively to welding, safety and industrial distributors.

AUBURN MANUFACTURING, INC.

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COMPANY DESCRIPTION:

Auburn Manufacturing is a leading developer and U.S. manufacturer of fire protection fabrics for hot work safety. Our fabrics meet the latest edition of NFPA 51B (2009), requiring that hot work protection fabrics be tested and Approved to ANSI/FM 4950, a new performance-based standard. AMI's line of FM Approved fabrics are used in almost every industry worldwide: primary metals, petroleum, chemicals, glass, paper, power generation, shipbuilding and construction.

BLUCO CORPORATION

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SCOTT ELLIG
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COMPANY DESCRIPTION:

Bluco supplies the Demmeler modular fixturing system for welding. The system features welding tables and a complete family of modular fixturing weldments that enable a user to build accurate welding fixtures in minutes. The 5-sided design of the welding table allows for easy extension of the welding table surface for fixturing larger weldments. Multiple welding tables can be joined together where very large parts require a welding fixture. Consider using modular fixturing for short run production on a welding robot tool. Rental options are also offered.

BOHLER WELDING GROUP USA, INC.

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Stafford, TX 77477
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Fax: 281-499-4347
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URL: www.bwgus.com

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COMPANY DESCRIPTION:

Single source manufacturer and supplier of unalloyed and low alloy welding consumables. High-strength, high volume / low temperature, corrosion and heat resistant welding alloys. Aluminum, Nickel-based, Cobalt-based, Copper-based and Special alloys in form of stick electrodes and cored wires. Solid wires and welding fluxes. Strip cladding and FCAW for joining and hardfacing.

BOSCH TOOL CORPORATION

1800 W. Central Road
Mt. Prospect, IL 60056
Phone: 224-232-2584
Fax: 224-232-2611
URL: www.bosch.us

TOM CAPALBO, National Sales Manager
Email: tom.capalbo@us.bosch.com

COMPANY DESCRIPTION:

Bosch provides a complete line of power tools and power tool accessories. World renown for long lasting and high performing angle grinders, Bosch also offers a complete line of cordless tools, shears, nibblers and bench top tools for the welding and metal fabrication channel. Innovative, powerful, precise and durable, Bosch tools are designed for professionals looking to take control of their work.

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Sta. Rosa Jauregui, QRO
C.P. 76220
Mexico
Phone: (011) 52 55 442-240-9255
Fax: (011) 52 55 442-240-9244

COMPANY DESCRIPTION:

CenterLine (Windsor) Limited is a recognized industry leader in the design, manufacture and supply of custom automated manufacturing and assembly systems satisfying a full range of welding, metal forming and cold gas-dynamic spray (Cold Spray) applications for the automotive, transportation, aerospace and defense industries. With over 50 years of experience, CenterLine is a proven integrator with a wide range of process competencies. It continues to develop advanced technologies and processes to assist its customers in maintaining their competitive advantage.

centerline®



**From *Tips to Turnkey*, rely on
CenterLine for innovative solutions for
all your application needs.**

Tel: 800-249-6886 email: info@cntrline.com

www.cntrline.com

CERBACO LTD.

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COMPANY DESCRIPTION:

Cerbaco will provide samples from its line of 500+ configurations of non-metallic weld backings that permit finished-quality, full-penetration welds from one side. For use with structural steel, shipbuilding, pipeline, pressure vessel and tank manufacturing. The backings work with MIG, TIG, Stick Electrode, Sub Arc and Flux Core welding processes to weld carbon and alloy steel, stainless CERBACO LTD. steel, non ferrous metals and aluminum. Where one-sided welding is not desirable, the backings eliminate the need for arc gouging or heavy grinding prior to second-side welding. The company specializes in furnishing custom configurations and formulations. Technical assistance and free custom design services will be offered.

CK WORLDWIDE

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SJON DELMORE, National Sales Manager

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CK WORLDWIDE (cont'd)

COMPANY DESCRIPTION:

CK offers the world's largest line of TIG torches and accessories, featuring Gas Saver consumables for standard TIG torches, Fingertip Amperage controls, Wedge Collet, Cold Wire Feed Systems, Large Diameter Clear Nozzles for Titanium welding, Flexible Purge Chamber, Tungsten Electrodes, Tungsten Grinder, Super Flex Cables, Flex-Loc Torches, Turbine torch, Long Neck extended reach torches, Patented Dinse Connectors. New to the CK product line are high quality Tweco, Miller, Bernard and Tregaskiss MIG consumables.

CM INDUSTRIES, INC.

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Phone: 847-550-0033
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ZENNY KUKICH, President
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DAVID KUKICH, Sales
E-mail: dkukich@cmindustries.com

COMPANY DESCRIPTION:

Manufacturer of MIG and TIG welding torches, water and air cooled, robotic and semi-automatic, from 150 to 600 AMP, Push-Pull MIG guns and Smoke Extractor MIG guns. Water Coolers and Robotic Nozzle Cleaning Station.

CMW INC.

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Phone: 317-715-2110
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Phone: 317-715-2131

COMPANY DESCRIPTION:

CMW manufactures the broadest line of resistance welding consumables in the industry (holders, cold-formed caps, shanks, adapters, electrodes, and more, including threaded button electrodes and Metric-ISO 5821 and Metric Asian-taper cap electrodes). CMW's GCAP® electrode is the most economical cap electrode available for high production welding of galvanized steel without dressing. CMW's Elkonite® copper-tungsten significantly extends electrode life, and can be purchased in bulk or special configurations for resistance welding applications. The new Elkaloy® 20 dispersion strengthened copper cap electrode (patent pending) and CMW(R)

CMW INC. (cont'd)

FINNCAPP electrode (patent pending) provide; unprecedented life and welding efficiency. Services include design engineering, technical support, and training. CMW also is supported by the highest quality distribution network in the industry. For an Authorized Welding Distributor near you, please call or visit www.cmwinc.com.

COLEMAN CABLE, INC.

1530 Shields Drive
Waukegan, IL 60085
Phone: 847-672-2315
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E-mail: djo@coleman-cable.com
URL: www.coleman-cable.com

DAVID ORIATTI, Vice President, Industrial Distribution
E-mail: djo@coleman-cable.com

COMPANY DESCRIPTION:

Coleman Cable, Inc. (CCI) is a manufacturer of Excelene®, Royal®, Seoprene® and Super Excelene® welding cable; assembled electrical products, and various other bulk wire and cables serving the industrial, electrical, security, home automation irrigation, HVAC, OEM and consumer markets.

COMPUTERS UNLIMITED

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Billings, MT 59101
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E-mail: sales@cu.net
URL: www.cu.net

DOUG IVERSEN, Senior Systems Consultant

COMPANY DESCRIPTION:

Computers Unlimited is a leading software vendor for industrial gas and welding suppliers throughout the US, Canada and Mexico. CU is dedicated to the development and support of integrated business software solutions that are completely customizable to your business needs from cylinder management to business intelligence reporting. Our line of TIMS Software products helps companies of all sizes, including numerous market leaders, run more efficiently and gain a competitive edge in the markets they serve.

COR-MET, INC.

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URL: www.cor-met.com

SCOTT FRASSO, Sales Manager
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COR-MET, INC. (cont'd)

Los Osos, CA

Cor-Met Inc.
Peter Vander Arend
Phone: 805-528-4551
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COMPANY DESCRIPTION:

COR-MET INC is a world leader in specialty flux cored wire, coated electrodes, alloy TIG and MIG products. The product group includes Nickel and Cobalt base, plant maintenance, AISI steels, Tool Steels, Stainless Steel, Hardsurfacing alloys, and Forge Die repair alloys and equipments. COR-MET alloys are "Made in Michigan".

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DENGENSHA AMERICA

**Serving all of your
North American
Resistance Welding Needs !**

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Automatic Nut and Bolt Feeders



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Welding Controls



Consumables



Service



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throughout the USA, Canada,
and Mexico.**

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AMERICA**
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Please contact us at:
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COMPANY DESCRIPTION:

North American sales and service for Dengensha Manufacturing Company, Ltd. of Japan: automatic nut and bolt feeders, stationary spot welders, Diagnostic/ Monitoring equipment, electrodes, caps, locating pins, weld controls, transformers, weld guns, holders, shunts, Device Net – Ethernet capabilities, special welders.

DIRECT WIRE & CABLE

PO Box 57

22 Industrial Way

Denver, PA 17517

Phone: 717-336-2842

Fax: 717-336-0505

URL: www.directwire.biz/

ERIC LAUBACH, President

E-mail: elaubach@directwire.biz

COMPANY DESCRIPTION:

In addition to supplying battery, power and welding cable, Direct Wire & Cable also supplies many accessories and welding ends. Since 1984, the company's dedication has been to produce the finest quality and innovative products at the best prices, while offering the most in customer service.

ELECTRON BEAM TECHNOLOGIES, INC.

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Kankakee, IL 60901

Phone: 815 935-2211

Fax: 815-935-8605

E-mail: sales@electronbeam.com

URL: www.electronbeam.com

PAUL WLOS, PRESIDENT

E-mail: sales@electronbeam.com

VALGENE RALOFF, Product Manager

E-mail: sales@electronbeam.com

COMPANY DESCRIPTION:

Electron Beam Technologies, Inc., offers a wide variety of products for industrial application. Its 125,000 square feet of manufacturing facility is strategically located in Northern Illinois for fast and low cost shipment to all points in the US and Canada. Principal products are: 1) "FAST 'N EASY" bulk electrode dispensing Conduits, Connectors, and Domes; trademarked QCC, ERC, PE BLUE that safely connect the welding wire feeder to the bulk wire pack. 2) Premier manufacturer of composite power cable to OEMs of GMAW, FCAW and plasma torches. 3) Manufacturer of custom made copper rope for arc gouging and resistance welding cables, all custom manufactured to OEM specifications

ESAB WELDING & CUTTING PRODUCTS

P.O. Box 100545
Florence, SC 29501
Phone: 843-669-4411
Fax: 843-664-4459
URL: www.esab.com

JEFF HOFFART

E-mail: jhoffart@esab.com

NICK CULICH

E-mail: nculich@esab.com

F. W. WINTER INC. & CO.

Delaware Avenue & Elm Street
Camden, NJ 08102
Phone: 856-963-7490
Fax: 856-963-7463
E-mail: sales@fwwinter.com
URL: www.fwwinter.com

JOHN P. VICKERS, VP-Commercial

E-mail: jvickers@fwwinter.com

COMPANY DESCRIPTION:

F.W. Winter Inc. & Co. is a producer of specialty metal & alloy powders. Products offered include: chromium, Ferro-Chromium, Ferro-Silicon, Chromium Carbide, Ferro-Moly, Ferro-Boron, Ferro-Vanadium, Ferro-Tungsten, Boron Carbide, Nickel-Boron, Ferro-Niobium. Nickel-Niobium, Ferro-Aluminum, Master-Alloys, and many other alloys. Powders are produced in a range of different sizes.

FLAME TECHNOLOGIES, INC.

703 Cypress Creek Road
Cedar Park, TX 78613
Phone: 512-219-8481
Fax: 512-219-8477
E-mail: flametech@flametechnologies.com
URL: www.flametechnologies.com

SHAWN TOOPS, President

E-mail: stoops@flametechnologies.com

STEVE DODGE, Vice President Sales

E-mail: sdodge@flametechnologies.com

COMPANY DESCRIPTION:

Flame Technologies, Inc., is a U.S. manufacturer of quality gas apparatus products. Product line offerings include cutting tips, cutting torches, heating equipment, regulators, cutting kits, gas manifolds, gas distribution cabinets, and most all gas apparatus. Also offered is a complete product line devoted to Steel Industry Products (S.I.P.) for steel mills, scrap processors, and mill service companies. Flame Tech designs "turnkey" engineered solutions for heating and cutting applications based on customer specific applications.

FLEX-CABLE

5822 N. Henkel Road
Howard City, MI 49329
Phone: 231-937-8000
Fax: 231-937-8091
E-mail: email@flexcable.com
URL: www.flexcable.com

FLEX-CABLE (cont'd)

HOLLY STEVENS, Sales Representative

E-mail: holly.stevens@flexcable.com

JAN CHRISTIANSON, Vice President – Tech Development

E-mail: jan.christianson@flexcable.com

COMPANY DESCRIPTION:

Manufacturers of resistance welding cables, including air-cooled, water-cooled and kickless, laminated shunts, adaptors, induction furnace cables, primary cables, servo cables and robotic dress-out components. Flex-Cable has the capabilities to manufacture all types of custom cables.

G.A.L. GAGE CO.

2953 Hinchman Road

Stevensville, MI 49127

Phone: 269-465-5750

Fax: 269-465-6385

Email: galgage@qtm.net

DIETER TIMM, VP Plant Manager

GASFLUX CO

PO Box 1170

Elyria, OH 44036

Phone: 800-253-7932

440-365-1941

Fax: 440-365-3594

E-mail: info@gasflux.com

URL: www.gasflux.com

BOB FARQUHAR, President

E-mail: bob@gasflux.com

COMPANY DESCRIPTION:

Since 1938, the Gasflux Company has promoted its specialized process of introducing a flux automatically into the flame for torch brazing. The Gasflux™ Process is designed to work with steel, copper, and brass using silver and bronze as a filler metal. The advantages are quicker brazing times and little or no post braze cleanup. The process can easily be adapted to work with most manual or automatic brazing systems. The Gasflux Company also manufactures fluxes in paste and powder forms for low, medium, and high temperature braze applications along with supplying quality braze alloys. The Gasflux Company not only sells a "flux" but promotes and supports a process which enables one to braze in a cost efficient manner.

GOSS, INC.

1511 Route 8

Glenshaw, PA 15116

Phone: 412 486-6100

Fax: 412-486-6844

E-mail: office@gossonline.com

URL: www.gossonline.com

CALVIN GOSS, VP Sales

E-mail: office@gossonline.com

COMPANY DESCRIPTION:

Goss, Inc., has been manufacturing equipment for the welding industry for over 70 years. The product line consists of replacement welding, cutting and brazing oxy-fuel torch tips for all major brands plus a complete line of soldering and brazing torch equipment. A reputation for quality performance product and excellent service has made Goss brand name customers can depend on.

GULLCO INTERNATIONAL, LTD.

1175 Nicholson Road
Newmarket, Ontario L3Y 9C3
CANADA
Phone: 905 953-4140
Fax: 905-953-4138
E-mail: ussales@gullco.com
URL: www.gullco.com

MICHAEL HARRIS, Chairman/CEO
E-mail: mharris@gullco.com
RICK DRAKE, President/General Manager
E-mail: rdrake@gullco.com

BRANCHES:

U.S.A.

Gullco International, Inc.

David Hudson – President / General Manager
21568 Alexander Road
Cleveland, OH 44146
Phone: 440-439-8333
Fax: 440-439-3634
E-mail: daveh@gullco.com

U.K.

Gullco International (U.K.) Ltd.,

Martin Eagle, Managing Director
5 Stonecrop,
North Quarry Business Park
Appley Bridge, Lancs, U.K. WN6 9DB
Phone: 44-1257-253-579
Fax: 44-1257-254-629
E-mail: sales@gullco.co.uk

INDIA

Gullco International Ltd.

Bisham Malkani, Indian Liaison Director
India Liaison Office
C2/29, 2nd Floor
"Brahma Estate", NIBM Road Junction,
Kondhwa Road
Pune 411 048, INDIA
Phone: 91 20 6526 0382
Fax: 91 20 2683 6656
E-mail: India.io@gullco.com

AUSTRALIA

Gullco International Pty Limited

Marc Tyndall, National Sales Manager
Unit 2, Lot 28 Biondi Crescent
Beerwah, Queensland 4519
AUSTRALIA
Phone: 61 7 5439 0701 /0702 /0703
Fax: 61 7 5439 0704
E-mail: ausales@gullco.com

CHINA

Gullco International Shanghai Limited

Charles Zhang
1614 No. 118 Xinling Road
International Commercial & Trade Building
Shanghai, CHINA 200131
Phone: 8621 50460341
Fax: 8621 50463554
E-mail: c.zhang@gullco.com

GULLCO INTERNATIONAL, LTD. (cont'd)

COMPANY DESCRIPTION:

Gullco International is a leading manufacturer of automated welding and cutting equipment, together with plate edge preparation machines, sold under the following registered trade-marks: KAT® All Position Travel Carriage; KAT® Oscillation Systems; KAT® Seam Tracking Systems; MOGGY® Single and Dual Torch Trackless Fillet Weld Carriages; KBM-18® and KBM-28® High Speed Portable Plate Edge Beveling Machines; Katbak® Ceramic Weld Backing, together with the manufacturing of positioners, turning rolls, electrode ovens and semi-automatic carbon gouging systems; PIPE KAT for welding and cutting pipe diameters 14" and up.

H & M PIPE BEVELING MACHINE CO., INC.

311 East Third Street

Tulsa, OK 74120

Phone: 918 582-9984

Fax: 918-582-9989

E-mail: info@hmpipe.com

URL: www.hmpipe.com

MARGARET JANE STALLARD, President

MARY S. BONES, VP

PATRICK R. DOUGAL, VP Sales

COMPANY DESCRIPTION:

Manufactures portable pipe cutting and beveling machines, pipe alignment clamps, two hole flange alignment pins, shape cutting attachments for saddling and mitering pipe, out of round attachments, and a complete line of pipe related accessories.

HUYS INDUSTRIES LIMITED

175 Toryork Drive, Unit #35

Weston, Ontario M9L 1X9

CANADA

Phone: 416-747-1611

Fax: 416-747-7171

E-mail: sales@huysindustries.com

URL: www.huysindustires.com

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SONJA MICIC, Quoting

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CLAIR SCOTCHMER, Customer Service

E-mail: cscotchmer@huysindustries.com

ROSEMARIE LEZON, Quality

E-mail: rlezon@huysindustries.com

DR. SUMANJIT SINGH, Research

E-mail: techsupport@huysindustries.com

BRANCHES:

Huys Windsor

444 Riverview Drive, RR #5

Unit #15,

Chatham, Ontario

N7M 5J5 CANADA

CAM DAVIDSON

Phone: 800-461-9936

E-mail: sales@huysindustries.com

HUYS INDUSTRIES LIMITED (cont'd)

Huys Mexico

Technologias de Huys S.A. de C.V.
Quetzalcoatl Num 12
Templo de Colonial Perisur
Hermosillo, Sonora
CP 83294, MEXICO
Phone: 011-52-662-254-2358
JAVIER DURAN
E-mail: jduran@huysindustries.com

Huys North Carolina

131 Franklin Plaza Drive, Unit 353
Franklin, NC 28734-3249
Phone: 800-461-9936
JIM PRICHARD
E-mail: techsupport@huysindustries.com

COMPANY DESCRIPTION:

All standard and custom resistance welding consumables patented Titanium coated electrodes (TiCaps)[™], patented Zirco[®] stabilized zirconium ceramic locating and insulating pins exclusive North American distributor for Sorpas[®] resistance welding simulation software. Patented Paracaps[™] parabolic electrodes with internal fins. Patented Tricoat[®] multilayer coated electrodes. Firstweld[™] and Cost Per Weld consulting services. "Redress and Recoating" recycling consumable programs.

HYPERTHERM, INC.

Etna Road
PO Box 5010
Hanover, NH 03755
Phone: 800-643-0030
603-643-3441
Fax: 603-643-5352
E-mail: info@hypertherm.com
URL: www.hypertherm.com

JEFF DECKROW, Vice President, North American Sales

E-mail: jeff.deckrow@hypertherm.com

COMPANY DESCRIPTION:

Hypertherm designs and manufactures the world's most advanced plasma cutting systems for use in a variety of industries such as shipbuilding, manufacturing, and automotive repair. Its product line includes handheld and mechanized plasma systems, plasma and laser consumables, as well as CNC motion and height controls and cutting software. Hypertherm systems are trusted for performance and reliability that results in increased productivity and profitability for tens of thousands of businesses. The New Hampshire based company's reputation for plasma innovation dates back more than 40 years, to 1968, with Hypertherm's invention of water injection plasma cutting. The company, consistently named one of the best places to work in America, has more than 1,000 associates along with operations and partner representation worldwide.

IBEDA SUPERFLASH COMPRESSED GAS EQUIPMENT, LLC

28825 Ranney Parkway
Westlake, OH 44145
Phone: 440-716-9960
Fax: 440-871-9964
E-mail: sales@oxyfuelsafety.com
URL: www.oxyfuelsafety.com/

IBEDA SUPERFLASH COMPRESSED GAS EQUIPMENT, LLC
(cont'd)

DAVID J. MARQUARD II, President, Chief Executive Officer

E-mail: dmarquard@oxyfuelsafety.com

KURT TARKANY, Global Sales Manager

E-mail: ktarkany@oxyfuelsafety.com

JON SCHULTZ, Tech Specialist, Thermal Spray and Gas Control

E-mail: jschultz@oxyfuelsafety.com

RANDALL SHULTZABERGER, Chief Operating Officer & General Manager

E-mail: rshultzaberger@oxyfuelsafety.com

COMPANY DESCRIPTION:

We are a leading manufacturer of flashback arresters, quick connectors, gas control manifolds, custom engineered heating torches, and thermal spray equipment with sales in more than 100 countries. Our engineering and manufacturing team can supply flashback arresters, gas safety devices, heating solutions, and thermal spray equipment off the shelf as well as custom engineered for special applications.

J. P. NISSEN CO

2544 Fairhill Avenue

Glenside, PA 19038

Phone: 215-886-2025

Fax: 215-886-0707

E-mail: sales@nissenmarkers.com

URL: www.nissenmarkers.com

ROBERT PALI, President

E-mail: rpali@nissenmarkers.com

LATHAM PALI, Vice President

E-mail: lpali@nissenmarkers.com

COMPANY DESCRIPTION:

The J. P. Nissen Company was founded in 1923 to manufacture markers for the textile industry. Since 1923, our product line has been continuously expanded to include markers for all industrial purposes, but specifically for the metal marking industry.

JACKSON SAFETY, A DIVISION OF KIMBERLY-CLARK

1859 Bowles Avenue, Suite 200

Fenton, MO 63026

Phone: 636-717-6600

Fax: 636-717-6810

URL: www.jacksonsafety.com

THOMAS BURNS, President

E-Mail: Thomas.Burns@kcc.com

DEAN WILSON, VP Welding Business Development

E-mail: Dean.R.Wilson@kcc.com

KATIE PARMENTIER, Director, Global Marketing - Safety

E-mail: Kathryn.Parmentier@kcc.com

MICHAEL MAHONEY, Director, North American Sales

E-mail: Michael.Mahoney@kcc.com

COMPANY DESCRIPTION:

Kimberly-Clark Professional is known for innovative safety solutions for "clean" and "industrial" manufacturing settings. With the acquisition of Jackson Safety, the company offers a broader safety portfolio including a comprehensive line of personal protective equipment and a wide range of market-leading welding and work zone safety products. The combined global safety brands of Kimberly-Clark Professional and Jackson Safety

JACKSON SAFETY, A DIVISION OF KIMBERLY-CLARK (cont'd)

include Kleenguard, Smith & Wesson (under license) and Winchester (under license). Kimberly-Clark Professional, located in Roswell, GA, is one of the Kimberly-Clark Corporation's four business segments and can be visited online at www.jacksonsafety.com.

JETLINE ENGINEERING

15 Goodyear Street

Irvine, CA 92618

Phone: 949-951-1515

Fax: 949-951-9327

E-mail: sales@jetline.com

URL: www.jetline.com; www.cyclomatic.com

TOM RANKIN, Vice President – General Manager

E-mail: trankin@jetline.com

BOB MARTIN, Customer Support Manager

Email: bmartin@jetline.com

COMPANY DESCRIPTION:

ITW Jetline Engineering manufactures engineered weld systems including longitudinal seamers, circumferential welders, positioners, weld head locators. We offer cold and hot wire feed, tactile and laser seam tracking, arc length controls, oscillation controls, vision systems, motion/travel controls. Cyclomatic bolt-on automation arc controls, CMC Coordinated Motion Control for multi-axis bore cladding and elliptical shape joining are included. Our newest introduction is the 9900 Controller, a computer-based control for precision control of all welding parameters. Jetline is your partner in turn-key and bolt on weld automation solutions.

JOHN TILLMAN, CO.

1300 W. Artesia Blvd

Compton, CA 90220

Phone: 800-255-5480

310-764-0110

Fax: 310-764-0104

310-764-2700

E-mail: info@jtillman.com

URL: www.jtillman.com; www.tillmanonyx.com

BLAKE BROWN, President

E-mail: blakeb@jtillman.com

MARK WILLIAMS, VP Marketing

E-mail: markw@jtillman.com

COMPANY DESCRIPTION:

Manufacturer of protective products for welders and industry including gloves, clothing, welding screens/curtains, blankets, and accessories.

JOINING TECHNOLOGIES, INC.

17 Connecticut South Drive

East Granby, CT 06026

Phone: 860-653-0111

Fax: 860-413-9029

URL: www.joiningtech.com

MICHAEL FRANCOEUR, CEO

E-mail: mfrancoeur@joiningtech.com

CAROLE CIPKAS, Administrator

E-mail: ccipkas@joiningtech.com

JOINING TECHNOLOGIES, INC. (cont'd)

COMPANY DESCRIPTION:

Joining Technologies is recognized as an innovator in laser welding and cladding applications, delivering absolute reliability through innovation and team. Our advanced laser cladding and welding technologies provide dependable, cost-effective solutions that dramatically impact our customers' businesses. Our top notch expertise, exclusive technologies and high performance culture provide the foundation for long-lasting partnerships with our customers.

KCI, INC.

3710 North Davidson Street
Charlotte, NC 28205
Phone: 704-372-8435
Fax: 704-333-5955
E-mail: rksherrill@aol.com

JAMES S. KING, President

COMPANY DESCRIPTION:

Manufacturers of welding chemical products, such as anti-spatter, zinc galvanize, NDT products, wire lube pads, nozzle gel, tungsten sharpener products, pipe rap-a-rounds, cable covers, cylinder cleaner and coolant fluids. We sell to welding wholesalers and OEM accounts.

KEMPER SYSTEM PRODUCTION, INC.

1200 North America Drive
West Seneca, NY 14224
Phone: 716-558-2971
Fax: 716-558-2968
URL: www.cantesco.com

RICHARD W. DOORNINK, President
E-mail: rdoornink@kempersystem.com

BRANCHES:

13 – 5200 Dixie Road.,
Mississauga, ON L4W 1E4
CANADA
Phone: 905-624-5463
Fax: 905-624-2840

COMPANY DESCRIPTION:

Since 1982 CANTESCO® has been providing high quality welding chemical products including leak detection compounds, gas leak detectors, zinc rich spray galv, dye penetrant inspection, magnetic particle inspection, anti-spatters, nozzle tip dip, wire lube pads, cooling fluids, oxygen compatible cleaner and aluminum cleaner from one vendor! For a complete product binder, free samples or technical information call us directly, or visit us on the web at www.cantesco.com.

KOBELCO WELDING OF AMERICA, INC.

4755 Alpine Drive, Suite 250
Stafford, TX 77477
Phone: 281-240-5600
Fax: 281-240-5625
E-mail: kobelco@kobelcowelding.com
URL: www.kobelcowelding.com

ALAN EGAMI, President
E-mail: egami@kobelcowelding.com
YUJI WAKAYAMA, National Marketing Manager
E-mail: yuji@kobelcowelding.com

KOBELCO WELDING OF AMERICA, INC. (cont'd)

GLENN VILLEMEZ, General Manager
E-mail: gvillemez@kobelcowelding.com

COMPANY DESCRIPTION:

Kobelco Welding of America is a subsidiary company of Kobe Steel, Ltd., Japan. Additional distribution facilities are located in Cincinnati, Ohio; Birmingham, Alabama; Salt Lake City, Utah; Chicago, Illinois, and Lancaster, Pennsylvania. Kobelco supplies stainless steel flux-cored wire (DW series), as well as mild steel and low alloy steel flux-cored wire in low fume, low spattering characteristics with consistent quality. ERS6 hard wire also is available.

LA-CO INDUSTRIES, INC./MARKAL

1201 Pratt Blvd.
Elk Grove Village, IL 60007
Phone: 800-621-4025
Fax: 800-448-5436
E-mail: customer_service@laco.com
URL: www.markal.com

SKIP LAUBACH, Marketing Manager
E-mail: slaubach@laco.com
GREG PALAGI, Dir. Marketing
E-mail: gpalagi@laco.com
TONY BLASKOSKI, Dir. Sales
E-mail: tblaskoski@laco.com

COMPANY DESCRIPTION:

Markal® hand-held industrial markers are the preferred markers used by professional welders and fabricators. From the Markal® B® Painstik®, Silver-Streak®, Red-Riter®, to Valve Action® Paint Markers and other Markal® markers, LA-CO Industries manufactures more than 2,000 products for the welding, fabricating, plumbing, automotive, manufacturing, agricultural, lumber, and other industries. Family owned for over 75 years, LA-CO®/Markal® products are sold through a network of 6,500 distributors in the U.S. and 25 foreign countries.

LIBURDI DIMETRICS

404 Armour Street
Davidson, NC 28036
Phone: 704-892-8872
Fax: 704-892-4713
URL: www.liburdi.com
E-mail: info@liburdimetrics.com

LINCOLN ELECTRIC CO./HARRIS PRODUCTS GROUP

22801 St. Clair Ave.
Cleveland, OH 44117-1199
Phone: 513-754-6000
Fax: 513-754-6015
URL: www.lincolnelectric.com

DAVID NANGLE, Subsidiary Group President
E-mail: dnangle@lincolnelectric.com

LUVATA OHIO, INC.

1376 Pittsburgh Drive
Delaware, OH 43015
Phone: 740 363-1981
Fax: 740-368-4348
URL: www.luvata.com

LUVATA OHIO, INC. (cont'd)

DIRK GREYWITT, Vice President and General Manager

E-mail: dirk.greywitt@luvata.com

PAUL RUESS, Sales Director

E-mail: paul.ruess@luvata.com

BRIAN SWANK, Business Development/Technical Manager

E-mail: brian.swank@luvata.com

JERRY VANMETER, Chief Engineer

E-mail: jerry.van.meter@luvata.com

GREG CHAMBERS, North American Welding Segments Manager

E-mail: greg.chambers@luvata.com

MARK STONECIPHER, Domestic/International Accounts Manager

E-mail: mark.stonecipher@luvata.com

JENNY MILLER, Customer Service Supervisor

E-mail: jenny.miller@luvata.com

JOE VALENTINO, Field Representative

E-mail: joe.valentino@luvata.com

BRANCHES:

Luvata Welwyn Garden

Centrapark, Bessemer Road

Welwyn Garden City

Hertfordshire, AL7 1HT

UNITED KINGDOM

Phone: 011-44-0-1707-379789

Fax: 011-44-0-1707-334300

AMANDA DAWSON, General Manager

E-mail: Amanda.dawson@luvata.com

Luvata Suzhou, Ltd.

126 Shuangma ST

Weiting Town, Suchou

Suzhou Industrial Park

Jiangsu Province

215121 CHINA

Phone: 011-86512-62851018

Fax: 011-86512-62851020

LEON TANG, General Manager

E-mail: leon.tang@luvata.com

COMPANY DESCRIPTION:

Luvata is a world-leader in metal fabrication, component manufacturing and related engineering and design services. We are committed to partnering with our customers to help them increase their competitiveness. Our products and service enable our customer to improve operational efficiency, improve products and reduce tied-up capital. The Formed Products Business Unit, is a world leader with its Resistance Welding Electrode brands: Nitrode, Cupal, Z-trode, Nitrode Composite, A-trode, and C-trode.

MAGNATECH LLC

6 Kripes Road

PO Box 260

East Granby, CT 06026-0260

Phone: 860 653-2573

Fax: 860-653-0486

E-mail: info@magnatechllc.com

URL: www.magnatechllc.com

JOHN G. EMMERSON, President

E-mail: emmerson@magnatechllc.com

MAGNATECH LLC (cont'd)

COMPANY DESCRIPTION:

Magnatech designs and manufactures equipment for orbital pipe and tube welding, using the GTAW, FCAW, and GMAW welding processes. We provide products that will increase productivity and quality for customers in a wide spectrum of industries. Magnatech's equipment spans a range of applications from simple fusion welding of thin-wall tube, to more sophisticated systems for multipass welding of heavy wall pipe. Various models for tube-to-sheet welding are also available.

MAGSWITCH TECHNOLOGY, INC.

621 Southpark Drive, #1900

Littleton, CO 80120

Phone: 303-468-0662

Fax: 303-690-8144

Email: tbrooks@magswitch.com.au

URL: www.magswitch.com.au

BILL FUDALE, President

E-mail: wfudale@magswitch.com.au

TED BROOKS, Sales & Training

E-mail: tbrooks@magswitch.com.au

COMPANY DESCRIPTION:

Magswitch utilizes breakthrough technology to harness and control permanent magnets in ways previously not possible. Magswitch enables a new category of Welding, Workholding and Material Handling Tools that offer unprecedented improvements in productivity ease of use and safety. Featuring easy on off control, control over the deployment of magnetic force, Welders and Fabricators will rethink how they use magnets. Magswitch products now available include Ground Clamps, Workholding Squares, Lifters, Positioning and Fitting Aides. 2010 will see new cutting edge products that feature unique capabilities of the technology including Robotic End Effectors, Super Heavy Lifters, Remote Actuated Lifters, Auto Engaging Hand Lifters, and Underwater Tethers. Magswitch encourages manufacturers to consider integrating Magswitch Technology to their advantage. Current integration partners include Gullco, Romar, Alfa, TTI, WESCO, CBS Arcsafe.

MATHEY DEARMAN, INC.

4344 South Maybelle Avenue

Tulsa, OK 74107

Phone: 918 447-1288

Fax: 918-447-0188

URL: www.mathey.com

SHANNON FANNING, Vice President

E-mail: shannon@mathey.com

DARRIN HANBY, Vice President

E-mail: darrin@mathey.com

DOUG HOUGHES, Vice President

E-mail: doug@mathey.com

BRANCHES:

CIA Mathey Italiana srl

Via Isono, 26 20050

S Damiano di Brugherio

(Milan) Italy

Phone: 039-83-2020021

MATHEY DEARMAN, INC. (cont'd)

COMPANY DESCRIPTION:

Portable pipe cutting and beveling machines (flame and cold cutting), flange fitup tools, pipefitters' tools, welding electrode ovens, pipe alignment and reforming clamps.

MIDALLOY, INC.

630 Axminister Drive
Fenton, MO 63026
Phone: 800-776-3300
636-349-6000
Fax: 636-349-2240
E-mail: sales@midalloy.com
URL: www.midalloy.com

MILLER ELECTRIC MFG. CO.

1635 West Spencer Street
PO Box 1079
Appleton, WI 54912
Phone: 920 734-9821
E-mail: Sales@millerwelds.com
URL: www.millerwelds.com

MK PRODUCTS, INC.

16882 Armstrong Avenue
Irvine, CA 92606
Phone: 949-863-1234
Fax: 949-474-1428
E-mail: sales@mkproducts.com
URL: www.mkproducts.com

PACO PEREZ, Vice President Sales
E-mail: pperez@mkproducts.com

COMPANY DESCRIPTION:

Established in 1966, MK Products is the original inventor of Cobramatic® push-pull wire feed technology and is recognized worldwide as the leader of aluminum welding systems. MK Products also manufactures MK Orbital™ tube welding systems for exotic alloys and Aircrafter™ table-top rotary positioners.

MOTOMAN, INC.

805 Liberty Lane
West Carrollton, OH 45449
Phone: 937-847-6200
Fax: 937-847-3288
E-mail: info@motoman.com
URL: www.motoman.com

CHRIS ANDERSON, Thermal Technology Leader
E-mail: chris.anderson@motoman.com

SALLY FAIRCHILD, Sr. Marketing Manager
E-mail: sally.fairchild@motoman.com

COMPANY DESCRIPTION:

Motoman is the undisputed leader in robotic welding, with robots hard at work in virtually every industry performing a wide range of applications. Motoman's extensive product line includes more than 175 general-purpose and application-specific robot models with 3-600Kg pay loads. Fifteen families of fully integrated, pre-engineered "World" solutions (such as ArcWorld®, FabWorld®, and SpotWorld®) include robots, process equipment and safety equipment. Motoman is committed to providing world-class quality, innovation and total customer satisfaction.

NATIONAL STANDARD LLC

1631 Lake Street
Niles, MI 49120
Phone: 269-683-8100
Fax: 269-683-9276
E-Mail: weldwire@nationalstandard.com
URL: www.nationalstandard.com

DOUG MORSE, President
E-Mail: dmorse@nationalstandard.com
ROSEANN HILL, Customer Service Manager
E-Mail: rhill@nationalstandard.com

COMPANY DESCRIPTION:

National Standard is privately owned and part of the Heico Wire Group of Companies. National Standard is a vertically integrated wire manufacturing organization with wire mills located throughout North America specifically producing carbon, stainless steel and silicon bronze based solid wires in Niles, Michigan, and Stillwater, Oklahoma.

NEDERMAN, INC.

39115 Warren Road
Westland, MI 48185
Phone: 800-575-0609
Fax: 888-729-3358
Email: info@nedermanusa.com
URL: www.nedermanusa.com

BUD CONVERSE, President
E-mail: bud_converse@nedermanusa.com
SCOTT WIEGAND, Vice President Sales
E-mail: scott_wiegand@nedermanusa.com
BRIAN VOSS, Customer Service Manager
E-mail: brian_voss@nedermanusa.com

COMPANY DESCRIPTION:

Equipment for removing fumes and dust in the workplace and more specifically the immediate work area – welding grinding, etc...

NELSON STUD WELDING, INC.

7900 West Ridge Road
PO Box 4019
Elyria, OH 44036
Phone: 440 329-0400
Fax: 440-329-0492
E-mail: nelson.sales@nelsonstud.com
URL: www.nelsonstudwelding.com

KEN CARATELLI, President
E-mail: ken.caratelli@nelsonstud.com

COMPANY DESCRIPTION:

Inventor and originator of the stud welding process. Marketing and manufacturing operations providing stud welding systems and related fasteners in North America, Europe and Asia serving the automotive, construction and industrial markets.

OKI BERING, INC.

9901 Princeton-Glendale Rd
Cincinnati, OH 45246-1131
Phone: 513-341-4002
Fax: 513-341-4903
URL: www.oki-bering.com

OKI BERING, INC. (cont'd)

JOSEPH H. DILLHOFF III, President

E-mail: jdillhoffiii@oki-bering.com

WILLIAM A. RICE, JR., CEO

E-mail: brice@oki-bering.com

DAVID W. RUSH, Vice President – Sales

E-mail: drush@oki-bering.com

RICHARD WILKINSON, VP President – Marketing

E-mail: dwilkinson@oki-bering.com

COMPANY DESCRIPTION:

OKI Bering is a worldwide wholesaler of ARC, TIG, MIG, Gas, Industrial, Safety and Welding products with an inventory of more than 48,000 items.

With 13 distribution centers strategically located throughout the United States, Canada, and the Middle East, OKI Bering can provide the distributors a large selection of quality products at competitive prices along with excellent customer service.

ORS NASCO, INC.

ORS Nasco Inc

12206 E. 51st Street, Suite 103

Tulsa, OK 74146

Phone: 800-678-6577

Fax: 800-579-2533

URL: www.orsnasco.com

LARRY DAVIS, General Manager

E-Mail: larry.davis@orsnasco.com

CRAIG LOOS, Executive Vice President – Sales Development

E-Mail: craig.loos@orsnasco.com

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OK 74401

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Fax: 800-579-2533

Birmingham

2545 US Hwy 78

Suite 100

Moody, AL 35004

Phone: 800-639-3797

Fax: 205-841-0255

Harrisburg

181 Fulling Mill Road

Middletown, PA 17057

Phone: 800-523-2265

Fax: 717-944-3998

Houston

200 Portwall

Suite 100

Houston, TX 77029

Phone: 800-891-4347

Fax: 713-676-0061

St. Paul - moved

7509 Boone Ave. N.

Brooklyn Park, MN 55428

Phone: 800-590-0911

Fax: 651-638-1899

PURE WHOLESALE. PURE VALUE.

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- ✓ FREE up working capital
- ✓ We ONLY sell to distributors in the channels in which we compete
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ORS Nasco &
LET US HELP YOU GROW
YOUR BUSINESS.**



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**800.678.6577
FAX 800.579.2533
WWW.ORSNASCO.COM**

ORS NASCO, INC. (cont'd)

Visalia

2243 North Plaza Drive
Visalia, CA 93291
Phone: 559-651-1140
Fax: 559-651-1139

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1634 Westbelt Drive
Columbus, OH 43228
Phone: 800-678-6577 x8103
Fax: 918-682-5936

Dallas

410 W. Trinity Blvd
Grand Prairie, TX 75050
Phone: 800-678-6577
Fax: 918-682-5936

Carol Stream

260 E. Lies
Carol Stream, IL 60188

Orlando

2405 Commerce Blvd.
Orlando, FL 32819
Phone: 800-678-6577
Fax: 800-579-2533

COMPANY DESCRIPTION:

ORS Nasco, Inc. is North America's largest pure wholesaler of industrial supplies selling exclusively to distributors throughout North America. We offer more than 200,000 sku's of premium branded products from over 600 manufacturers for use in the industrial, welding, oilfield, safety, electrical, construction, HVAC, MRO, PVR, plumbing, janitorial and rental end markets. ORS Nasco has a network of ten strategically placed, modern distribution centers and sell exclusively to independent distributors leveraging our "Pure Wholesale – Pure Value" position statement to its fullest.

OTC DAIHEN INC.

1400 Blauser Drive
Tipp City, OH 45371
Phone: 937-667-0800
Fax: 937-667-0885
E-mail: sales@daihen-usa.com
URL: www.daihen-usa.com

BILL GUEST, Vice President - Welding Products Group

E-mail: bguest@daihen-usa.com

DENNY LOVETT, National Robotics Sales Manager

E-mail: dlovettd@daihen-usa.com

MEL CLIFFORD, National Sales Manager - Welding Products Group

E-mail: mclifford@daihen-usa.com

BRANCHES:

Charlotte, NC
Atlanta, GA
Novi, MI

COMPANY DESCRIPTION:

Arc Welding Robots, Arc Welding Power Sources, Air Plasma Cutting Machines, Arc Welding Cells, Robotic Positioners, Robotic Welding Torches, Manual Welding Torches, Custom Turn-key Solutions.

OXFORD ALLOYS, INC.

2632 Tee Drive
Baton Rouge, LA 70814
Phone: 800-562-3355
Fax: 225-273-4814
URL: www.oxfordalloys.com

MARK ASHWORTH, President/CEO
E-mail: marka@oxfordalloys.com

COMPANY DESCRIPTION:

International supplier of corrosion resistant welding wire and electrodes. We supply our brand of filler metals to distributors throughout the USA, and to more than 60 countries. Please refer to www.oxfordalloys.com for complete information.

PANDJIRIS, INC.

5151 Northrup
St. Louis, MO 63110
Phone: 314 776-6893
Fax: 314-776-8763
URL: www.pandjiris.com

JIM TAINTER, VP Sales & Marketing
E-mail: JTainter@pandjiris.com

BOB MANN, President

COMPANY DESCRIPTION:

For over 65 years, Pandjiris has designed and manufactured state-of-the art automated welding systems and a complete line of standard positioning equipment for almost any application across a wide range of industries: pipe and vessels, shipbuilding, transportation, energy and oil and gas, construction, and heavy fabrication. Pandjiris offers fixed automation solutions and turnkey systems for customers throughout the world.

PENTON MEDIA – WELDING MAGAZINE/ GASES & WELDING DISTRIBUTOR

1300 East 9th Street
Cleveland, OH 44114-1503
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Fax: 216-931-9524
E-mail: daniel.pels@penton.com
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Suite 2300
Chicago, IL 60611
Phone: 312-840-8444
Fax: 312-755-1128
E-mail: daniel.pels@penton.com

COMPANY DESCRIPTION:

Penton's portfolio of products serving the welding community includes Welding Magazine, Gases & Welding Distributors, www.WeldingMag.com content website and www.WeldingWeb.com discussion forum, Welding Theater.com streaming welding industry video website, Welding Insider e-newsletter and Distributor Lines e-newsletter. It is the only media brand that reaches the entire commercial welding market – from the manufacturer to distributor to the end-user. Our subscribers are the ultimate opt-in audience – proactively requesting our publications because they value them, rather than receiving it as an ancillary membership benefit. Our sole focus is to provide tools that work for marketers of welding products and equipment.

PFERD INC.

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Fax: 978-840-6421
E-mail: sales@pferdusa.com
URL: www.pferdusa.com

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E-mail: dscalley@pferdusa.com
JIM BALLOU, Marketing Manager
E-mail: jballou@pferdusa.com

BRANCHES:

PFERD Milwaukee Brush Company
W142 N9251 Fountain Boulevard
Menomonee Falls, WI 53051
Sam Birel – Vice President Operations
Phone: 262-255-3200
Fax: 262-255-2840

COMPANY DESCRIPTION:

For over 210 years, the PFERD brand name has been synonymous with outstanding premium-quality tools and abrasives. Today PFERD and PFERD/Advance Brush Company offer an extensive range, comprising over 9,000 surface finishing, cutting, and power tools. Products offered: abrasives disks/belts/pads/wheels; cutoff and grinding wheels; wire, maintenance, and abrasive filament brushes; deburring equipment; edge finishing equipment; hand tools; polishing & sanding equipment; tube/pipe deburring equipment; tube-pipe grinding & polishing equipment; brushes – deburring & polishing.

PHOENIX INTERNATIONAL, INC.

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Milwaukee, WI 53224
Phone: 414-973-3400
Fax: 414-973-3275
URL: www.phx-international.com

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RYAN HERTEL, Director of Business Development
E-mail: rhertel@phx-international.com

PHOENIX INTERNATIONAL, INC. (cont'd)

COMPANY DESCRIPTION:

Phoenix International has manufactured DryRod® ovens electrode and flux holding and baking ovens since 1951. Phoenix products are available through a worldwide distribution network, and used by welders in the oil/gas, shipbuilding, fabrication and construction industries. DryRod® ovens are designed for durability and to withstand rugged field abuse. Phoenix offers a complete line of portable and bench electrode and flux ovens along with the Safetube® rod canister to meet all consumable stabilization needs.

POSTLE INDUSTRIES, INC.

5500 West 164th Street
Cleveland, OH 44142
Phone: 216-265-9000
Fax: 216-265-9030
E-mail: sparky@postle.com
URL: www.postle.com

JOHN POSTLE, President
E-mail: jgpostle@postle.com

COMPANY DESCRIPTION:

Postle Industries offers a complete range of welding alloys for hardfacing, tool steel and forging die repair, specialized fabrications and repair welding. Product range includes iron base alloys, cobalt and nickel base alloys, chromium, tungsten and complex carbide hardfacing products. Welding Alloys are available as solid and flux-cored wires, welding electrodes and thermal spray powders.

PRODOMAX AUTOMATION, INC.

455 Welham Road
Barrie Ontario L4N 8Z6
CANADA
Phone: 705-726-5841
Fax: 705-722-8475
Email: sales@prodomax.com
URL: www.prodomax.com

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DON LESLIE, Senior Account Manager – Welding Systems
E-mail: dleslie@prodomax.com
MICHAEL MACDONALD, Vice President – Operations
E-mail: mmacdonald@prodomax.com

COMPANY DESCRIPTION:

Established in 1971, Prodomax Automation Inc. is a leading automation “solutions” provider to the North American manufacturing industry. With facilities in Barrie, Ontario, Rochester Hills, Michigan and Monterrey, Mexico, we employ over 250 people to design and manufacture automation systems incorporating assembly, welding and machining processes to produce components such as frame rails, engine cradles, seating systems, emissions components, suspension components and door modules. Prodomax emphasizes that we provide automated manufacturing “solutions” since automated machinery is only productive if all factors, such as ergonomics, throughput and product design are considered when designing automation. Our objective is to become an extension of our clients’ product development and manufacturing engineering resources. Prodomax’ capabilities enable our clients to reduce costs, improve quality and bring their products to market on schedule. We are committed to developing the best manufacturing system, designing and building the appropriate automation machinery and supporting our customers throughout the process of bringing a new product to market.

REVCO INDUSTRIES, INC.

10747 Norwalk Blvd.

Santa Fe Springs, CA 90670

Phone: 800-527-3826

562-777-1588

Fax: 800-738-2690

562-777-1587

Email: info@revcoindustries.com

URL: www.revcoindustries.com

EDWARD CHU

E-mail: echu@revcoindustries.com

COMPANY DESCRIPTION:

Revco produces the Black Stallion® brand of performance gloves and protective apparel for the welding industry, specializing in quality-crafted welding gloves, FR and leather apparel, screens and blankets, and accessories. A complete selection of driver's, mechanic's, leather palm, coated gloves, and specialty high-temperature personal protective wear is also available.

ROMAN MANUFACTURING, INC.

861 47th Street SW

Grand Rapids, MI 49509

Phone: 616 530-8641

Fax: 616-530-8953

E-mail: roman@romanmfg.com

URL: www.romanmfg.com

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E-mail: rroth@romanmfg.com

DON DE CORTE, VP Sales & Marketing

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Mike D'Agostin, Sales Accounts Manager

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IRCO Automation Division

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Burlington, Ontario Canada

L7L OA1

Phone: 1-905-336-2862

Fax: 1-905-336-7969

Hubert Bethlehem, President

E-mail: hbethlehem@ircoautomation.com

Dan Moore, Senior Sales Advisor

E-mail: danmoore@ircoautomation.com

COMPANY DESCRIPTION:

RoMan Manufacturing designs and manufactures resistance welding transformers, special water-cooled transformers, single and three phase DC

ROMAN MANUFACTURING, INC. (cont'd)

power supplies, MFDC, and tap switches. RoMan Engineering Services, Inc., a wholly owned subsidiary, provides testing, process development, and consulting to industry in all welding disciplines. IRCO Automation a wholly owned subsidiary, and is the premier manufacturer of weld positioning equipment in North America.

SAF-T-CART INC

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Clarksdale, MS 38614
Phone: 800-542-2278
Fax: 662-627-1640
E-mail: sales@saftcart.com
URL: www.saftcart.com

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E-mail: jim@saftcart.com

SELECT-ARC, INC.

600 Enterprise Drive
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Phone: 800-341-5215
Fax: 888-511-5217
URL: www.select-arc.com

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JOHN TULLY, Marketing Manager
E-mail: jtully@select-arc.com

COMPANY DESCRIPTION:

Select-Arc, Inc. manufactures a complete line of premium quality, flux cored and metal cored, carbon steel, low alloy, stainless steel, nickel alloy and hardsurfacing welding electrodes. The company backs its exceptional welding wire products with outstanding service and the best value-added in the industry. Select-Arc sets The Standard of Excellence in Tubular Welding Electrodes.

SELLSTROM MANUFACTURING, CO.

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Fax: 847-358-8564
E-mail: sellstrom@sellstrom.com
URL: www.sellstrom.com

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JAMES "RUSTY" FRANKLIN, VP Sales / Marketing
E-mail: rusty.franklin@sellstrom.com

BRANCHES:

Warehouse locations:
Houston, TX
Los Angeles, CA
Olympia, WA
Palatine, IL.

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WELDING AUTOMATION**

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SELLSTROM MANUFACTURING, CO. (cont'd)

COMPANY DESCRIPTION:

Founded in 1923, a family owned manufacturer of personal protective equipment, glasses, goggles, faceshields, hard hats, welding helmets, auto-darkening filters, welding curtains, welding blankets, emergency eye-wash equipment, fall arrest equipment.

SERVO-ROBOT, INC.

1370 Hocquart Street
St. Bruno, Quebec J3V 6E1

CANADA

Phone: 450-653-7868
Fax: 450-653-7869
E-mail: sales@servorobot.com
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Jeffrey Noruk, President

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Nobumasa Torii, President

SOUTH KOREA

Servo-Robot Korea

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Phone: 82-52-942-1211
In-Seung Shin, President

BEIJING

Servo-Robot Beijing Office

Beijing, CHINA
Phone: 86-10-6466-6958
Randy Li, Vice President

INDIA

Servo-Robot India Office

C-71/211 Sector-7, Rohini
Delhi 110 085 INDIA
Phone: 91 11 3299 0625

COMPANY DESCRIPTION:

Servo-Robot, Inc. has been producing robotic laser vision and sensing systems for robotic and automated joining and manufacturing processes for more than 25 years. Servo-Robot is a well-established and recognized leader in the development and improvement of novel sensing processes associated with arc and high energy beam welding including seam tracking, seam searching, adaptive processing and welds and joints inspection. Servo-Robot also applies its advanced and patented 3-D laser vision techniques and other hybrid sensing technologies to other measurement applications such as automated pick and place process.

SUPERIOR PRODUCTS, INC.

3786 Ridge Road

Cleveland, OH 44144

Phone: 216-651-9400

Fax: 216 651-4071

URL: www.superiorprod.com; www.SPMed.com

DON MOTTINGER, CEO

E-mail: donm@superiorprod.com

ROBERT E. RANC, SR., Senior V.P. of Sales and Marketing

E-mail: bobr@superiorprod.com

COMPANY DESCRIPTION:

Manufacturers of products of the compressed gas industry including Industrial, Medical, & Specialty gases. Products include: Fittings, hoses, manifolds, mixers, and complete gas management systems.

THERMACUT, INC.

153 Charlestown Road

PO Box 1197

Claremont, NH 03743-1197

Phone: 603-542-6715

Fax: 603-542-2867

E-mail: sales@thermacut.com

URL: www.thermacut.com

SIMON DORAN, President

E-mail: sdoran@thermacut.com

COMPANY DESCRIPTION:

Thermacut, Inc. is one of 13 worldwide sale offices for the Thermacut Group. our group has 3 production facilities; one in each region (USA, Czech Republic and China). We manufacture replacement parts for Plasma Cutting, Plasma Welding, MIG Welding and TIG Welding. We can supply over 160 different models of plasma torches and lead sets. Our product range covers all major brands currently in the market.

THERMADYNE INDUSTRIES

16052 Swingley Ridge Road

Suite 300

St. Louis, MO 63017

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800-525-2106

Fax: 636-728-3007

URL: www.thermadyne.com

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www.victorequip.com

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Tweco. Tweco.
Robotics

800-426-1888 FAX 800-535-0557
www.tweco.com

Arcair.

800-426-1888 FAX 800-535-0557
www.tweco.com

THERMAL DYNAMICS.

800-426-1888 FAX 800-535-0557
www.thermal-dynamics.com

THERMAL ARC.

800-426-1888 FAX 800-535-0557
www.thermalarc.com

STOODY.

800-426-1888 FAX 800-535-0557
www.stoody.com

THERMADYNE, A GLOBAL CUTTING AND WELDING LEADER, joins the American Welding Society in encouraging individuals to practice the art, craftsmanship and professions of welding, metalworking and fabrication. Victor, Thermal Dynamics, Thermal Arc, Arcair, Tweco, Stooddy, CIGWELD and TurboTorch are among the Thermadyne family of brands that you can count on for safety, reliability and quality.



American Welding Society

Sustaining Company Member

THERMADYNE INDUSTRIES (cont'd)

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Email: dhodson@thermadyne.com
Phone: 801-369-8221

Bill Mofield
Email: bmofield@thermadyne.com
Phone: 314-406-4893

COMPANY DESCRIPTION:

Thermadyne is a leading global manufacturer and marketer of cutting and welding products and accessories under a variety of leading premium brand names including: Victor, Tweco, Thermal Dynamics, Thermal Arc, Arcair, Stody, TurboTorch, Firepower and CIGWELD. For information about Thermadyne, its products and services, visit the company's website at www.thermadyne.com

TIEN TAI ELECTRODE CO., LTD.

No.6, Kai Fa 4th Road, Pao An
Vill Jen Teh Hsiang, Tainan,
Taiwan, R.O.C.
Phone: 886-6-2663721
Fax: 886-6-2664301
E-mail: ttrad@mail.tientai.com.tw
URL: www.tientai.com

VINCENT MA, General Manager
E-mail: E028@mail.tientail.com.tw

COMPANY DESCRIPTION:

Tien Tai Electrode., Ltd. was founded in 1973 and now is the largest manufacturer of welding consumables in Taiwan. Our products have been widely applied in the projects for shipyards, pressure vessels, steel constructions and petrochemical engineering. We are certified by AWS, ABS, NK, LR, ISO9001-2000, JIS, TUV, and CWB. And we are striving to be the world-class manufacturer by continuously improving our competitiveness in the global market.

TRI TOOL, INC.

3041 Sunrise Blvd.
Rancho Corodova, CA 95742
Phone: 888-TRI-TOOL, (888-874-8665)
800-345-5015
916-288-6100
Fax: 916-288-6160
E-mail: customer.service@tritool.com
URL: www.tritool.com

SCOTT STANTON, Technical Director
E-mail: s.stanton@tritool.com

COMPANY DESCRIPTION:

Leading manufacturer of a complete line of pipe weld preparation machines, as well as custom designed machinery, for pipe and tube from 0.12 to 60-inch diameter. Pipeline facing machines and line-up clamps for 6 to 48-inch diameter heavy-wall pipe. Attachments available for flange facing, I.D. or O.D. tracking, counterboring, single-point and milling machining. Cutting tool bits for standard and custom machining applications, including the industry best DURABIT line of cutting tool bits.

UNIWELD PRODUCTS, INC.

2850 Ravenswood Road

Ft. Lauderdale, FL 33312

Phone: 954-584-2000

Fax: 954-587-0109

E-mail: info@uniweld.com

URL: www.uniweld.com

DAVID S. PEARL, Executive Vice President

DOUGLAS PEARL, Executive Vice President

RAY BLEW, Vice President of Welding

E-mail: rblew@uniweld.com

BRANCHES:

Uniweld operates and maintains warehouses in Las Vegas, Nevada and in Houston, Texas.

It has offices in Canada, South America, the Middle East and Singapore.

COMPANY DESCRIPTION:

U.S. manufactured flame tools, gas control equipment, welding accessories. Products for every gas/welding/cutting/bracing/soldering application for welding professionals.

DIY, Plumbing, HVAC, Jewelry.

WEILER CORPORATION

One Weiler Drive

Cresco, PA 18326

Phone: 800-835-9999

Fax: 570-595-2002

URL: www.weilercorp.com

DENNIS BROWN, VP Distribution

E-mail: dbrown@weilercorp.com

JIM MCDANIEL, VP Sales & Marketing

E-mail: jmcdaniel@weilercorp.com

COMPANY DESCRIPTION:

Weiler is *the* source for brushes and abrasives for the welding industry. Our high-quality, heavy-duty power brushes include wheel, cup and end brushes; hand-held scratch brushes; and our popular Roughneck® weld cleaning products. Roughnecks get the job done fast, improving weld quality and reducing weld cleaning costs. Weiler's coated abrasives include flap discs and flap wheels – "Tiger®" for high production and "Vortec Pro®" for low to medium production environments. Our bonded abrasives line include cut-off and grinding wheels. Weiler....trusted by welding professionals.

WELD AID PRODUCTS

14650 Dequindre

Detroit, MI 48212

Phone: 313 883-6977

E-mail: 313-883-4930

STEVEN T SMITH, CEO

E-mail: steve@weldaid.com

BYRON CRAMPTON,

E-mail: byron@weldaid.com

WELD AID PRODUCTS (cont'd)

COMPANY DESCRIPTION:

Started in 1958 to maximize efficiency of the MIG welding process. NOZZLE KLEEN® coatings maximize tip, nozzle and diffuser life by preventing spatter build-up and insure optimum gas coverage. WELD KLEEN® coatings minimize the need for grinding by preventing spatter build-up on welded parts and fixtures. LUBE-MATIC® coatings maximize tip and liner life by cleaning and lubricating welding wires. BRITE ZINC® coatings provide a high luster zinc rich, rust inhibiting coating for the repair and maintenance of galvanized and bare steel.

WELD ENGINEERING CO., INC.

34 Fruit Street
Shrewsbury, MA 01545
Phone: 508-842-2224
Fax: 508-842-3893
URL: www.weldengineering.com

THOMAS M. LESS
E-mail: WeldTom@cs.com

WELDCOA (WELDING COMPANY OF AMERICA)

335 East Sullivan Road
Aurora, IL 60505
Phone: 630-806-2000
Fax: 630-806-2001
URL: www.weldcoa.com

HECTOR VILLARREAL, President
E-mail: hector@weldcoa.com
BUD KLOTZ, Vice President
E-mail: bud@weldcoa.com
SCOT STATZER, General Manager
E-mail: scot@weldcoa.com

COMPANY DESCRIPTION:

Weldcoa is the premier manufacturer of Gas Cylinder Handling and Filling Equipment in North America. We are the largest independently owned manufacturer of Palletized trucks, Trailers and Filling Equipment in the world. Most of the Weldcoa's products are patented and have been developed through close association with our customers. Our equipment and process's continues to evolve as the work environment and government regulations change. Weldcoa's product line includes anything that has to do with the transportation, storage or filling of gas cylinders.

WESTERN ENTERPRISES

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Phone: 1-800-783-7890
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WESTERN ENTERPRISES (cont'd)

COMPANY DESCRIPTION:

For over 55 years, Western has supplied products for the control, storage and transmission of high pressure gases to the industrial, medical, specialty gas and helium markets. A leader in the industry, the name Western has become synonymous with quality, safety, dependability, and versatility. From our early garage-shop operational roots to the world class manufacturer we have become, Western continues to supply proven products and services while introducing new solutions and innovations to our customers.

WOLF ROBOTICS LLC

4600 Innovation Drive
Ft. Collins, CO 80525
Phone: 970-225-7600
Fax: 970-225-7700
E-mail: wolf.info@wolfrobotics.com
URL: www.wolfrobotics.com

DOUG RHODA, President, CEO
E-mail: doug.rhoda@wolfrobotics.com

COMPANY DESCRIPTION:

Wolf Robotics is an integrator/manufacturer of robotic metalworking automation. We have installed over 7,000 robotic arc welding and cutting systems worldwide. We also have an installed base of over 1,500 systems for machine tending, material handling and material removal processes. Our specialty is custom engineered systems for large equipment manufacturers. We also offer standard modularized systems and related peripheral equipment (i.e. towers, gantries, positioners, track systems, system process controllers, etc.). In addition, we provide complete 24/7 service, replace and spare parts, and assorted training including CRAW certification and off-line programming.

Notes

