

CAREER OPPORTUNITIES

WANTED

Welding Alloy Sales Reps

Vulcan Systems is seeking professionals for the next level of profitability. Unique opportunity to build and secure your future. Protect your profits and income.

Contact Christopher Biggar (800) 642-9885

CERTIFICATION & TRAINING



SPECIAL COURSE
AWS D1.1 CODE SEMINAR
40 HOURS TOWARD RECERTIFICATION
COVERING REQUIREMENTS, QUALIFICATION & DOCUMENTS
Houma, LA Jul. 26-30

CWI PREPARATORY Guarantee - Pass or Repeat FREE!

SAT-FRI COURSE (7 DAYS)
EXTRA INSTRUCTION TO GET A HEAD START
Pascagoula, MS Aug. 14–20 Oct. 9–15
Houma, LA Sep. 11–17 Nov. 6–12

MON-FRI COURSE (5 DAYS)
GET READY - FAST-PACED COURSE!
Pascagoula, MS Aug. 16–20 Oct. 11–15
Houma, LA Sep. 13–17 Nov. 8–12
Sulphur, LA Aug. 23–27

2 WEEK COURSE (10 DAYS)
MORE HANDS-ONPRACTICAL APPLICATIONS
Pascagoula, MS Aug. 9-20 Oct. 4-15
Houma, LA Sep. 7-17
(Test follows on Saturday at same facility)

Continue Your Education With:

APPLICATIONS OF VISUAL WELDING INSPECTION

Hands-on training for real work situations

RT FILM INTERPRETATION

Challenging practicals using real welds

WELDING PROCEDURES

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For experienced inspectors & engineers

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For our entire class schedule, call or e-mail 1-800-489-2890 or

info@realeducational.com

CORPORATE DIRECTOR OF CERTIFICATION SERVICES

The American Welding Society seeks a corporate director for its growing Certification Services. The ideal candidate has a degree, preferably in engineering sciences, 5–7 years experience in running an operation along with P&L responsibility. The Corporate Director of the Certification Business Unit will ultimately answer to the AWS Board of Directors for program revenues, cost projections, and strategic goal accomplishment. Successful experience in new product development and rollout a plus. An understanding of welder procedures and performance qualification, the certification process, and the interface between AWS, its volunteer structure, and industry is important.

Interested parties should send a resume and salary range along with a cover letter outlining interest to:



American Welding Society

550 N.W. LeJeune Rd. Miami, FL 33126

Attn.: Luisa Hernandez
Personnel Department

luisa@aws.org

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BUSINESS FOR SALE

Established 1983. Make small stored energy welding equipment. Pulse arc, spot resistance and fusion percussion mini stud welder. International markets through distributors, and reps direct sales. Miniature tech joining of similar and dissimilar metals for medical, dental, optical, jewelry, crafts, appliance, auto, aircraft, and electronics industries. Very strong gross profit @84%, before tax earnings @26% and after tax profits of 15%. Strictly confidential, please write:

> Business 4 Sale PO Box 893 E. Greenwich, RI 02818

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Take immediate ownership with no investment in the steel fabrication arm of a midwestern machine tool and machining firm. Family-owned business will give up to 25% ownership to attract strategic thinker with strong sales skills to run steel plate fabrication operation. Must have strong relations with buyers and reps, ability to develop new markets, top sales and sales management skills, engineering ability a plus. Be prepared to undertake turnaround of 21-year old company in Great Lakes region. Cover letter/resume with salary history to Dbs328@sbcglobal.net. Include "FABRICATOR" in subject line.

WANTED

Independent Sales Reps

To demonstrate welding alloys to end users.

- -Consumable market
- -Repeat Customers
- -Complements Industrial Rep's present line(s) of products.

Very unique opportunity.

Contact Christopher Biggar (800) 642-9885

EQUIPMENT TO BUY OR SALE



www.weldplus.com E-mail: jack@weldplus.com 800-288-9414 Jack, Pete, Paul or Dennis

Fax: 513-467-3585

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IFC = Inside Front Cover

IBC = Inside Back Cover

OBC = Outside Back Cover

RI = Reader Information Card

Advertise in Welding Journal's Safety Theme Issue This September.

This is the issue that will focus on safety in the workplace--- the latest products and the latest trends. Your ad will reach more than 49,000 AWS members who have a keen interest in always keeping their workplace safe and sound.

Harvey readership studies show that more 24,000 AWS members have purchased or influenced the selection of safety related welding products within the last year. Be there with your strongest ad. Bonus distribution of this issue and your ad will also be made at the National Safety Council Exposition in New Orleans September 13-15, 2004.

September will also feature the popular practical welding advice section: The American Welder.

September issue closes for ads August 2, 2004. Call today! 1-800-443-9353 ext 243 or 220



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